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You Achieve



Kannur International Airport Limited

Industry : Airport Infrastructure



Presentation Roadmap

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Industry Overview

- With a market size of US\$ 16 billion in Q2 2021, India is the tenth-largest civilian aviation market.
- India is expected to overtake China and the United States as the world's third-largest air passenger market in the next ten years, according to the International Air Transport Association (IATA).
- To cater to the rising air traffic, the central government plans to spend ₹ 25,000 crores in the next five years to develop new and existing airports across the country. As of 2020, India has 153 operational airports.
- The government has allowed 100% FDI under the automatic route. India's aviation industry is expected to witness US \$ 4.99 billion investment in the next four years.
- The Public Private Partnership (PPP) model has been adopted and implemented successfully in India. Some of key private players are GMR, GVK, Siemens, L&T, and more.
- One of the finest airports in the world developed under PPP Model are Chhatrapati Shivaji International Airport, Indira Gandhi International Airport, Rajiv Gandhi International Airport, Bengaluru International Airport and Cochin International Airport.

(Source: ibef, mobilityforesights)

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About Kannur International Airport Limited (KIAL)

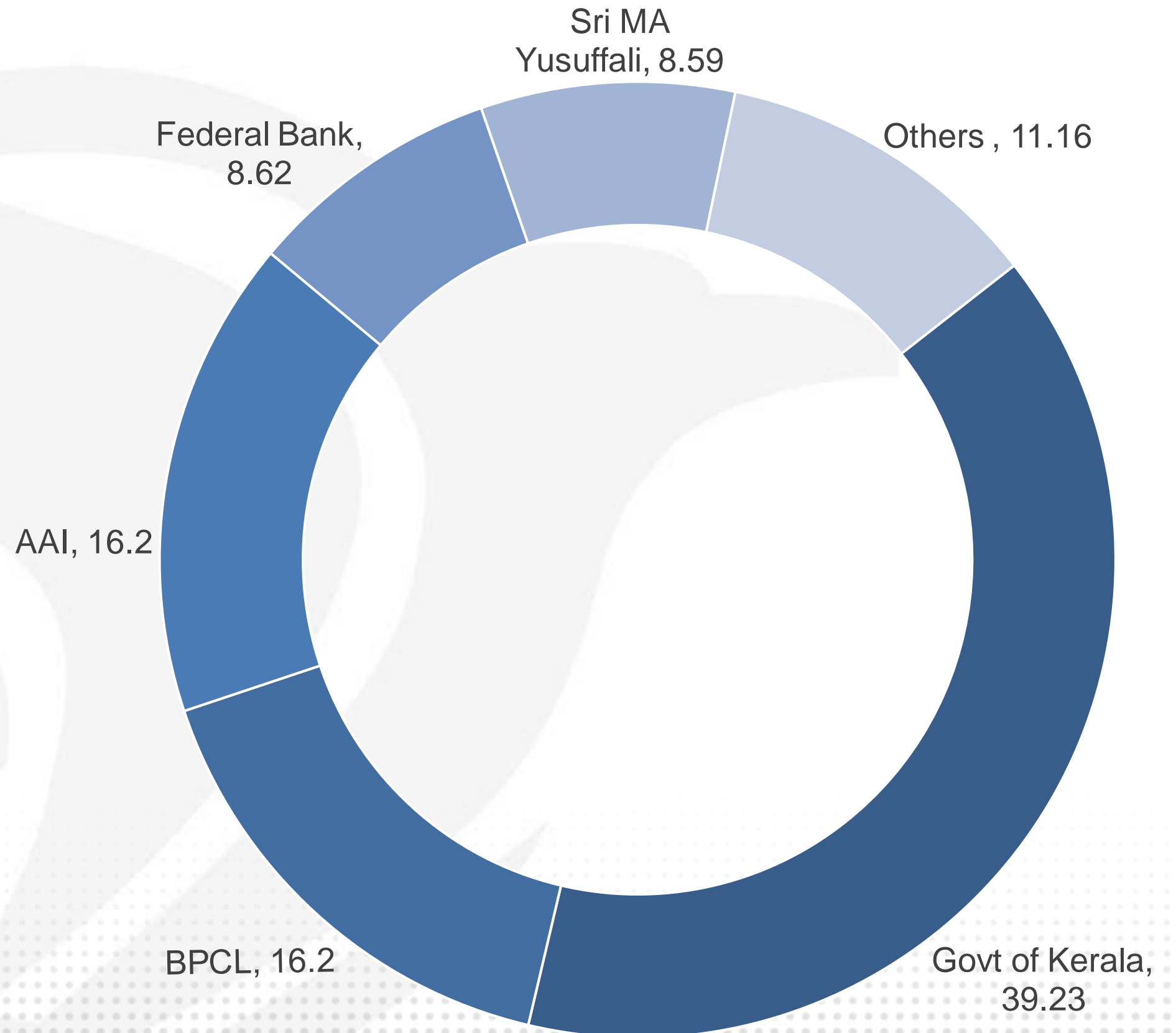
ISIN : INE02Y401013
CIN: U63033KL2009PLC025103
Face value: ₹ 100 per share
MCAP: ₹ 1,672.65 Crores

- Kannur International Airport Limited (KIAL) is one the fastest growing international airport in India with over 1.5 million passenger movement in just second year of its commercial operations.
- It is built on **Public Private Partnership model** which spreads in an area of about 2,300 acres on a Land owned by the State Government.
- KIAL started its commercial operations in 2018, becoming the 4th international airport in Kerala and the second greenfield airport in Kerala.
- Kerala offers many popular tourist destinations of which Kannur is considered one of the best tourist spots in the country.
- A sizeable proportion of Non-Resident Indians who are a source of substantial foreign exchange earnings for the state, are from Northern districts of the state, Kannur being one such district.
- KIAL is backed by Govt. of Kerala and the Chief Minister of the State leads the Board with industry veterans and experts being part of the Company's management, this insures ethical and diligent conduct from the management.



Shareholding Pattern

Name of Shareholder	Holdings (%)
Government of Kerala	39.23
Bharat Petroleum Corporation Limited	16.20
Airports Authority of India	16.20
Federal Bank	8.62
Sri MA Yusuffali	8.59
Others	11.16



Leadership and Management



Shri. Pinarayi Vijayan

Chairman

- Hon'ble Chief Minister of Kerala



Sri. M. V. Govindan Master

Director

- Hon'ble Minister of Local Self Government, Rural Development & Excise



Shri. A K Saseendran

Director

- Hon'ble Minister of Forest & Wildlife



Dr. V P Joy IAS

Director

- Chief Secretary, Government of Kerala



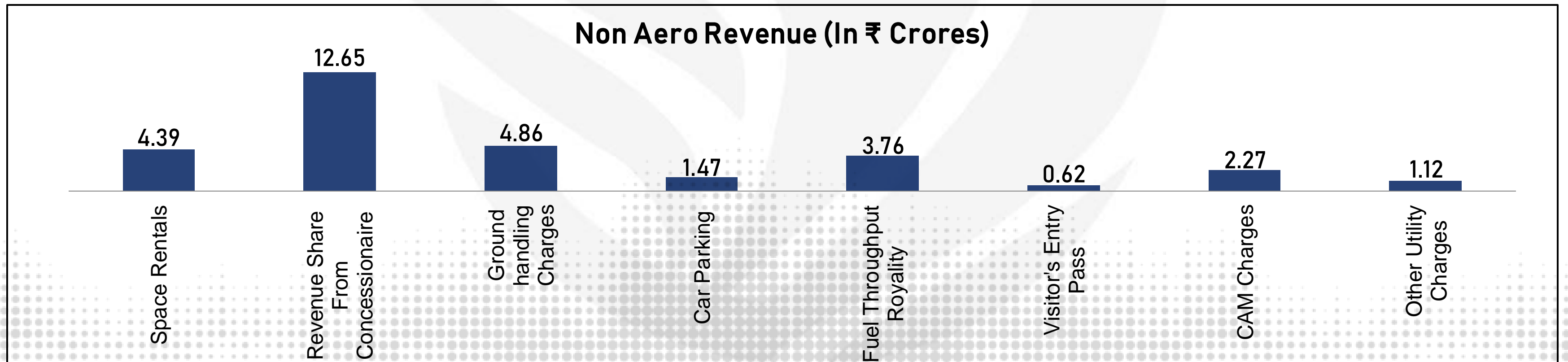
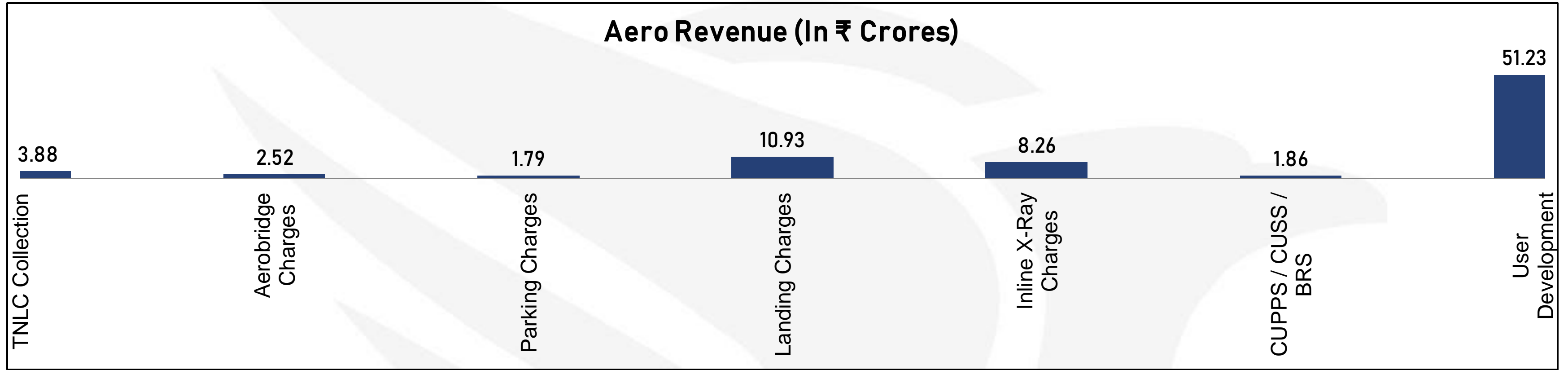
Operating Airlines



* The Company is looking forward to add several airlines like Fly Dubai, Air Arabia, Etihad, Qatar, etc.

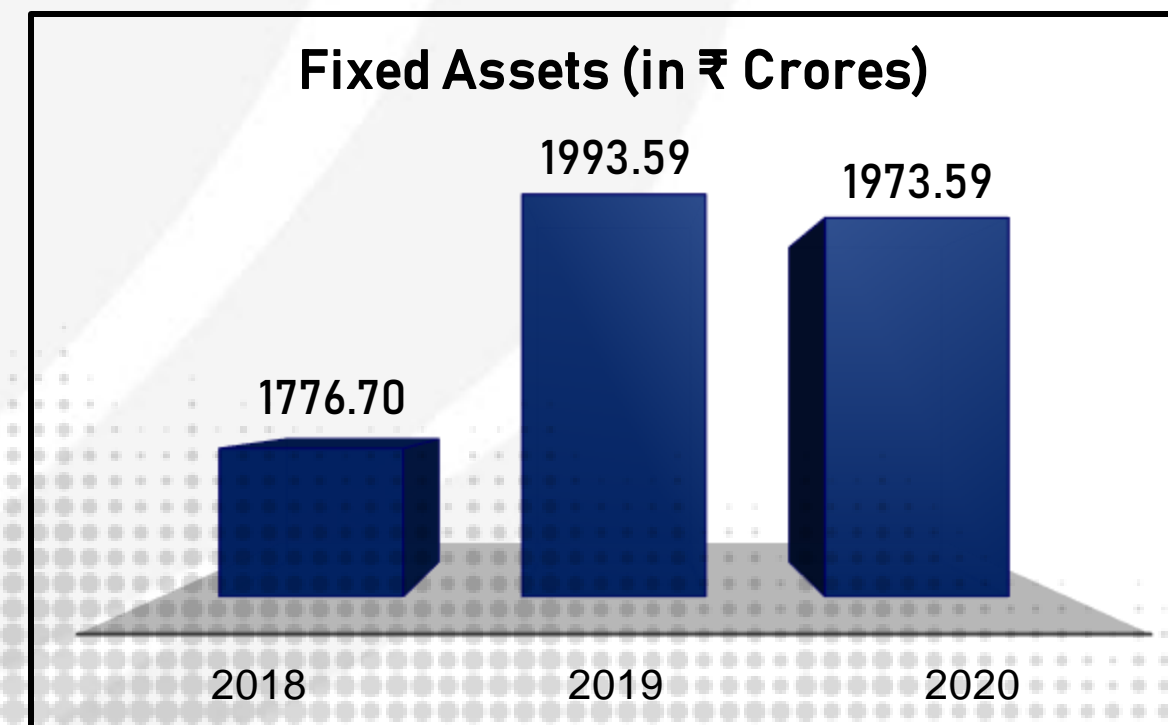
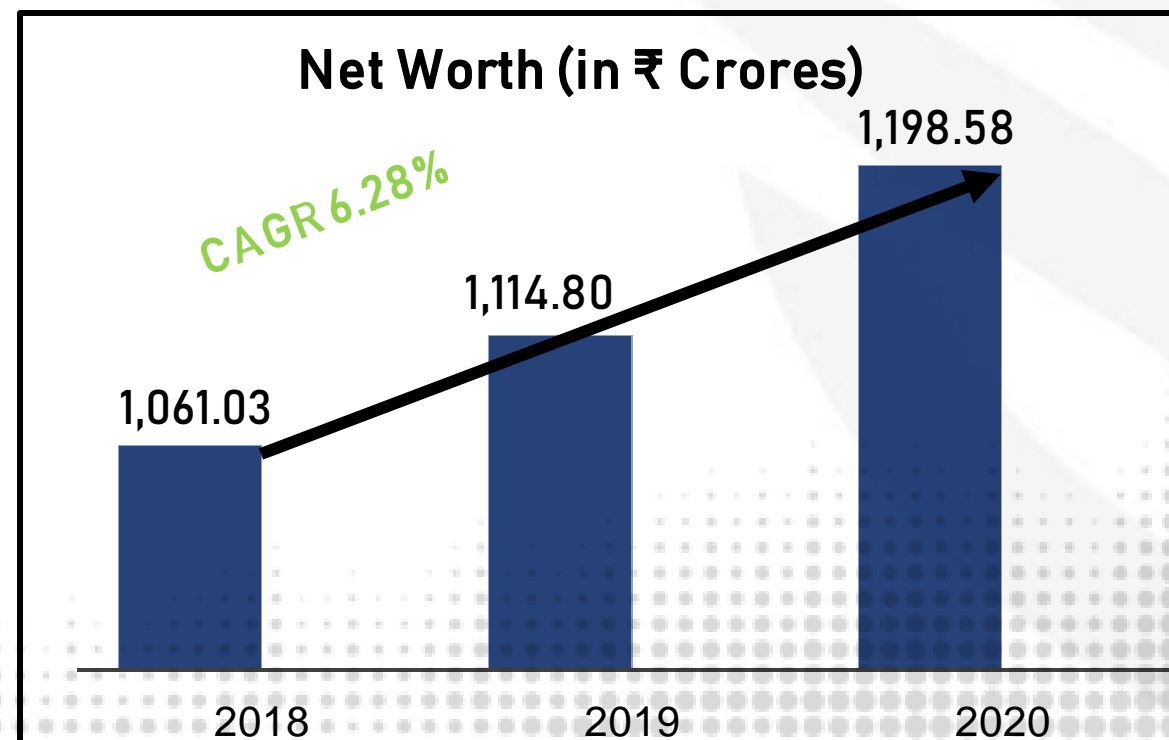
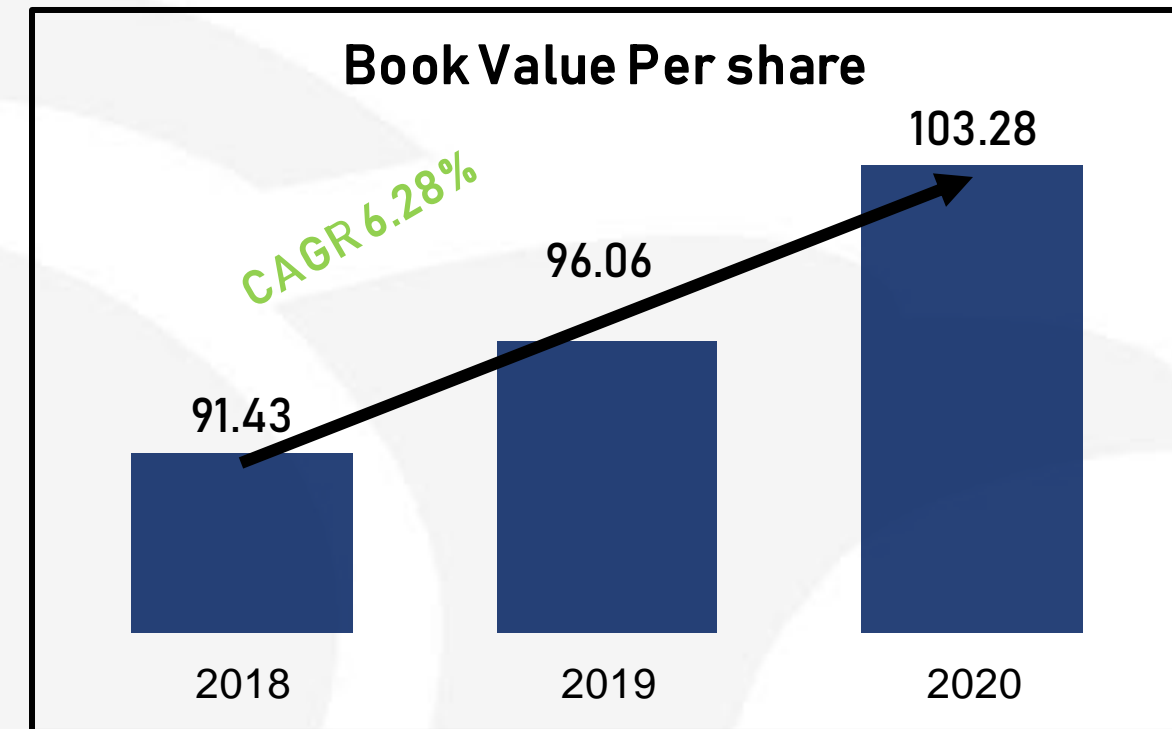
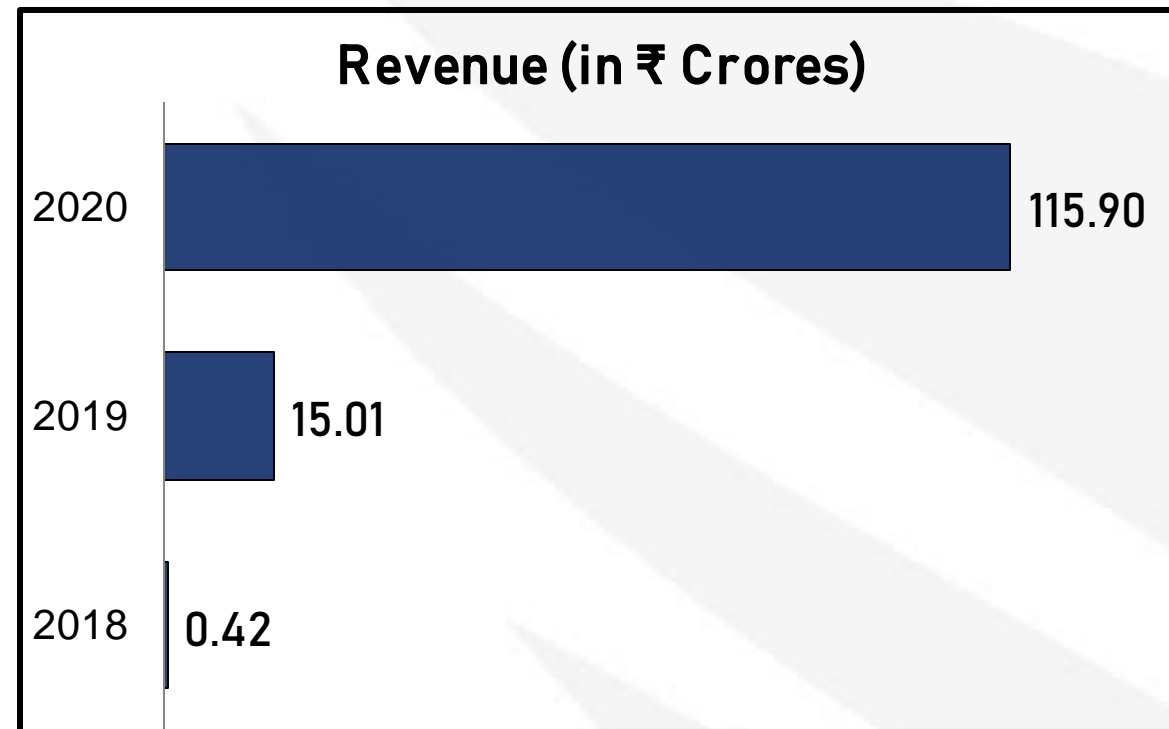
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Revenue Bifurcation





Financial Highlights



Key Numbers



In ₹ Crores

Metrics	2020	2019	2018
Market Capitalisation	1,672.65	-	-
Net worth	1,198.58	1,114.80	1,061.03
Total Revenue	115.89	15.01	0.42
EBITDA	46.72	(25.35)	(7.53)
Net Profit	(95.04)	(46.96)	(9.82)
Basic EPS	(7.37)	(4.28)	(0.95)
Book Value Per Share	103.28	96.06	91.43
Debt to Equity Ratio	0.88	0.91	0.78
ROE	(0.08)	(0.04)	(0.009)
Working Capital Turnover Ratio	2.30	(0.34)	0.07
Price / Book Ratio			



Key Investment Considerations

Net Worth

The Net Worth of the Company has increased on Y-o-Y at the rate of 7.5% from ₹ 1,114.8 Crores in FY19 to ₹ 1,119.58 Crores in FY20.

YOY
7.5%

CAGR
6.28%

Book Value Per Share

The book value per share of the Company's has increased from ₹ 91.43 per share in FY'18 to ₹ 103.28 per share in FY'20 which is ~6.28% increase on CAGR basis.

Virtually Debt - Free

The Company is virtually debt free with Debt to Equity of 0.88 in FY'20.

D/E
0.88

Runway
3,050m

Runway Expansion

KIAL has a runway of 3,050 meters which has been completed and the Company plans to expand it by 4,000 meters in near future.

Aero Revenue

The Aero Revenue of KIAL has increased Y-o-Y at the rate of ~950% to ₹ 80.5 crores in FY'19-20 from ₹ 7.67crores in FY'18-19.

CAGR
3%

Growth
7x

Passenger Traffic

KIAL has grown rapidly with passenger traffic of over 15.83 lakh passengers in FY 19-20 showcasing a 7x growth as compared to FY 18-19.

Exit Strategies



Third - Party Sale

This option can be exercised as a trade sale or strategic sale of investor shares to a third party buyer from the same industry or sale to financial investors. It is also a relatively hassle-free process since it is not subject to an array of legal/regulatory compliances as in the case of IPO or company buy back transactions.



Sale to Private Equity Funds

This option is exercised when a Company is taken over by a Private Equity (PE) Firm. The investors can sell back their shares to these PE firms and settle their trade.

Corporate Action

The Company can take an action of buying back shares which was sold initially during their seed or early stage investment as an alternative finance solution. In such a scenario, the investors can exit from Company's shares.

Risk Disclosure



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